

CLIENT INTERVIEWING AND COUNSELING

April 2008

Online Resource Guide (pp. 2-3)
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Client Interviewing & Counseling is designed to help students understand and employ concepts, strategies and techniques for interviewing and counseling clients. The course will familiarize students with the range of strategic options that exist in dealing with common problems encountered, the factors that bear on choosing among those options, and the methods for executing a given skill or technique. The class will involve simulation exercises that will give students the chance to perform in role and to transform lawyering theory into practical working skills. This course requires active and responsible class participation in a clinical setting.

(Prepared by June Mac Leod, Reference Librarian &
Patrick Meyer, Associate Library Director)

Online Resource Guide

(This represents some web sites on the topic of client interviewing and counseling.)

<http://w.cali.org/groups/clientskills>

CALI interactive exercises on Interviewing & Counseling Pedagogy. There are several exercises at this site. Contact library staff for the school's authorization code.

<http://www.aoc.state.nc.us/www/ids/Defender%20Training/2006%20New%20Misd%20Defender%20Training/Client%20Interviewing.pdf>

How to interview your clients so they'll keep coming back for more, by J. Melissa Woods, Assistant Public Defender, Mecklenburg County, a handbook.

<http://criminaldefense.homestead.com/ClientInterview.html>

Client Interview in Criminal Cases by Ray Moses, 2000.

<http://law.gsu.edu/Communication/HARTART2.pdf>

The Client's Perspective on the Initial Interview: A Social Science Approach
A Research Program of The Effective Lawyer-Client Communication (ELCC) Project,
Washington University School of Law.

http://www.hildebrandt.com/Documents.aspx?Doc_ID=2456

Client interviews: How to reap the benefits and overcome internal resistance. This article is reprinted with permission from the August 2006, Volume 9 Issue 3 edition of Managing Partner Magazine.

http://www.abanet.org/domviol/docs/Client_Interviewing_Presentation_Slides.pdf

Client Interviewing in Preparation for Trial by Margaret Drew, Esq. and Laura A. Martinez, Esq., January 9, 2008

http://www.abanet.org/domviol/docs/Handout_1.pdf

Client interviewing by Margaret B. Drew, Esq.

<http://www.lectlaw.com/files/att16.htm>

Privacy Isn't Everything: Interviewing Clients with 3rd Parties Present, by Jennifer J. Rose

Material Available in Westlaw

<u>Database Name</u>	<u>Identifier</u>
Shaffer and Elkins' Legal Interviewing and Counseling in a Nutshell	LGINTRVW-NS
Frolik and Brown: Advising the Elderly or Disabled Client	WGL-ADVELDER
Begley and Hook: Representing the Elderly or Disabled Client	WGL-REPELDER
Journal of Legal Advocacy and Practice	JLEGAP
Of Counsel	OFCOUN
Trial Advocate Quarterly	TRIALAQ

Material Available in LexisNexis

Database Name: Database Path > ... >

Fact Investigation: A Practical Guide to Interviewing, Counseling and Case Theory Development:
 Secondary Legal > National Institute for Trial Advocacy >

Counseling California Corporations:
 States Legal - U.S. > California > Search Analysis & CLE Materials > Business & Corporate >

Journal of Legal Advocacy and Practice:
 Secondary Legal > Law Reviews & Journals > Individual Law Reviews & Journals > J - L >

Material Available in the TJSJ Library

Legal interviewing and counseling in a nutshell / by Thomas L. Shaffer and James R. Elkins.

SUBJECT Interviewing in law practice -- United States.
 SUBJECT Attorney and client -- United States.
 LOCATION KF311 .S5 2005

Trial and Clinical Skills in a nutshell / Kenney F. Hegland

SUBJECT Trial Practice - United States
 LOCATION KF8915 .Z9 H43 2005

Legal negotiation in a nutshell / by Larry L. Teply

SUBJECT Compromise (Law) -- United States.
 SUBJECT Attorney and client -- United States.
 SUBJECT Negotiation.
 LOCATION KF9084.Z9 T46 2005

Essential lawyering skills: interviewing, counseling, negotiation, and persuasive fact analysis / Stefan H. Krieger, Richard K. Neumann, Jr.

SUBJECT Practice of law -- United States.
 LOCATION KF300 .E84 2007

Pretrial advocacy: planning, analysis, and strategy / Marilyn J. Berger, et al.

SUBJECT Pre-trial procedure -- United States.
 LOCATION KF8900 .B4 2007

Legal strategy / Paul J. Zwier.

SUBJECT Attorney and client -- United States -- Decision making.
 SUBJECT Interviewing in law practice -- United States.
 LOCATION KF311 .Z85 2005

Lawyers as counselors: a client-centered approach / by David A. Binder, Paul Bergman, and Susan C. Price, Paul R. Tremblay.

SUBJECT Interviewing in law practice -- United States.
 SUBJECT Attorney and client -- United States.
 SUBJECT Counseling -- United States.
 LOCATION KF311 .B52 2004

Art of advocacy. Preparation of the case / David B. Baum.

SUBJECT Trial practice -- United States.
 LOCATION KF8915 .B37

Foundations of the law and ethics of lawyering /George Cohen, Susan Koniak, eds.

SUBJECT Legal ethics -- United States.
 SUBJECT Lawyers.
 SUBJECT Law and economics.
 LOCATION KF306.A4 F68 2004

Letters for lawyers: essential communications for clients, prospects, and others / Thomas E. Kane.

SUBJECT Communication in law -- United States.
 SUBJECT Attorney and client -- United States.
 SUBJECT Legal correspondence -- United States.
 LOCATION KF320.L48 K36 2004

SAN DIEGO, CALIFORNIA

Attorney responsibilities and client rights/ Susan Herskowitz Singer

SUBJECT Attorney and client -- United States.
SUBJECT Lawyers -- Malpractice -- United States.
SUBJECT Legal ethics -- United States.
LOCATION KF311 .H48 2003

Legal counseling and negotiating: a practical approach / by G.

Nicholas Herman, Jean M. Cary, Joseph E. Kennedy.
SUBJECT Attorney and client -- United States.
SUBJECT Dispute resolution (Law) -- United States.
SUBJECT Negotiation -- United States.
LOCATION KF311 .H465 2001

Lawyering [videorecording]: interviewing, counseling and negotiation / produced by Peter Knapp, Ann Juergens and Roger S. Haydock.

SUBJECT Trial practice -- United States.
SUBJECT Attorney and client -- United States.
SUBJECT Interviewing in law practice -- United States.
LOCATION Reserve VIDEO KF311 .L382

Legal interviewing [videorecording]: a video workshop / Alan M. Lerner, Augie Hermann, Bruce Bellingham.

SUBJECT Interviewing in law practice.
LOCATION Reserve COMM VIDEO tape 1

You & Your Clients. A Guide to Client Management Skills for a More Successful Practice / Stanley S. Clawar

SUBJECT Attorney and client -- United States.
LOCATION KF311 .Z9 C53 1996

Connecting with your Client. Success Through Improved Client Communications Techniques / Noelle C. Nelson

SUBJECT Attorney and client -- United States.
SUBJECT Communication in law -- United States.
SUBJECT Interviewing in law practice -- United States.
LOCATION KF311 .Z9 C53 1996

Client counseling competition: explanation and consultation situations / prepared by Louis M. Brown

SUBJECT Attorney and client -- United States.
SUBJECT Interviewing in law practice -- United States.
LOCATION KF311.Z9 B76 1985

The counselor-at-law: a collaborative approach to client interviewing and counseling / Robert F. Cochran, John M.A. DiPippa, Martha M. Peters.

SUBJECT Attorney and client -- United States.
SUBJECT Interviewing in law practice -- United States.
SUBJECT Practice of law -- United States.
LOCATION KF311 .C63

Legal interviewing and counseling: a client-centered approach /David A. Binder and Susan C. Price.

SUBJECT Attorney and client -- United States.
SUBJECT Interviewing in law practice -- United States.
LOCATION KF311 .B5 1977

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Negotiation: processes for problem solving / Carrie J. Menkel-Meadow, Andrea Kupfer Schneider, Lela Porter Love.

SUBJECT Compromise (Law) -- United States -- Cases.
SUBJECT Dispute resolution (Law) -- United States -- Cases.
SUBJECT Negotiation -- Cases.
LOCATION KF9084.A7 M46

Lane Goldstein trial technique / by Fred Lane.

SUBJECT Trial practice -- United States.
LOCATION KF8915 .G62 1984

Understanding lawyers' ethics / by Monroe H. Freedman, Abbe Smith.

SUBJECT Legal ethics -- United States.
SUBJECT Attorney and client -- United States.
LOCATION KF306 .F76 2004

Fact investigation: a practical guide to interviewing, counseling, and case theory development / Paul J. Zwier, Anthony J. Bocchino.

SUBJECT Trial practice -- United States.
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SUBJECT Attorney and client -- United States.
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Trial Advocacy / James W. Jeans, Sr.

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Restatement of the law, the law governing lawyers/ the American Law Institute.

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Interviewing, counseling, and negotiating: skills for effective representation / Robert M. Bastress, Joseph D. Harbaugh.

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SUBJECT Interviewing in law practice -- United States.
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Communication in legal advocacy / by Richard D. Rieke, Randall K. Stutman.

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Communication in the legal process / Ronald J. Matlon

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LOCATION KF8915 .M375 1988

Problems and cases in interviewing, counseling, and negotiation / Melissa Nelken et al.

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Interviewing and counseling / Mark K. Schoenfield, Barbara Pearlman Schoenfield.

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The Lawyer in the Interviewing and Counseling Process / Andrew S. Watson

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Lawyers' Work. Counseling, Problem Solving, Advocacy and Conduct of Litigation / Hartje & Wilson

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