

# Welcome to the 3<sup>rd</sup> Annual National Sports Law Negotiation Competition

Presented by the NSLNC and The Center for Sports Law & Policy at Thomas Jefferson School of Law



ABOUT DAVID WILLIAMS, II 2013 "Rudolph C. Hasl Leader in Sports" Awardee

David Williams currently serves as Vice Chancellor for University Affairs and Athletics, Athletics Director and University Secretary at The Vanderbilt University and Medical Center. Mr. Williams is a tenured full professor at the Vanderbilt School of Law, where he teaches Tax Law, Sports Law, and Law and Education. In addition, he teaches a course on Law and Higher Education

at Vanderbilt's Peabody College. Mr. Williams is one of the Vice Chancellors at Vanderbilt University where he oversees Student Affairs, the Recreation Center and Student Athletics. He also is Chair of the NCAA Infractions Appeals Committee, member of the NCAA Academic Cabinet and the NCAA Enforcement Working Group.

A member of the State Bars of Tennessee and Michigan, as well as the District of Columbia Bar, he is an active member of the American Corporate Counsel Association (ACCA) and the American Bar Association (ABA). He is a member of the National Association of College and University Attorneys (NACUA) Board and a member of the ABA's Bar Admissions Committee. He has served as a member of the ABA Section of Legal Education and Admissions Standards Review Committee and the ABA's Standing Committee on Public Education. As a member of the ABA's Section of Business Law, Mr. Williams has served as Co-Chair of the Corporate Counsel Committee. He also has served on a number of ABA Accreditation site visits of Law Schools and has completed a three-year term for the Membership Review Committee of the American Association of Law Schools (AALS).

Mr. Williams is currently serving his second three-year term as a member of the Nashville Branch of the Atlanta Federal Reserve Board, and his second one-year term as Chair. He is active in the Nashville community, serving as Treasurer and a member of the Nashville Symphony Board of Directors, as well as Chair of its Finance Committee. He serves as Treasurer and member of the Nashville Public Television Board and is Chair of its Finance Committee. In addition to serving as a board member for many other non-profit organizations in the community, Mr. Williams recently served as a member and Chair of the School Funding Task Force for the Metropolitan Nashville Public Schools, and currently serves on the Mayor's Procurement Standards Board.

He has written, lectured and participated in many seminars on topics of tax law, sports law, law and education and legal history. He has taught at the law schools of the University of Detroit, Capital University, The Ohio State University and Vanderbilt University. He directed The Ohio State University Law Program in Oxford, England in 1992 and 1995.

A native of Detroit, Michigan, Mr. Williams earned a Bachelor of Science (Social Science) and Master of Arts (Education) from Northern Michigan University; a Master of Business Administration and a Doctor of Jurisprudence from the University of Detroit; and an LL.M. (Taxation) from New York University.

## FRIDAY, SEPTEMBER 20 - ROOM 323

- **11:30 am 12:00 pm** Introduction and presentation of the 2nd Annual Rudolph C. Hasl Leader in Sports Award to David Williams, II.
- 12:00 1:00 pm Keynote Address by David Williams, II, followed by audience questions.
- **1:05 2:20 pm** Session One A three-person panel will present and discuss the Center for Sports Law and Policy White Paper: "Solving the Title IX Conundrum in an Equitable Manner: Starting Intercollegiate Women's Football." On the panel are Lindsay Demery, Erika Torrez and Claire Zovko. Brandon Leopoldus will moderate.
- **2:25 3:40 pm** Session Two This panel will discuss the continuing problem of head and related injuries in sports at all levels: professional, intercollegiate and interscholastic. On the panel are Ron Mix, Ben Coughlan, Rey Hernandez and James Paterson. Jeremy Evans will moderate.
- 3:45 4:45 pm Reception for Conference participants and attendees on the 8th Floor.
- **4:00 6:00 pm** NSLNC Competitor Check-in in lobby of the Law School (Padres ticket pick-up for registered teams, coaches and advisors only)
- **6:15 pm** Offsite: Padres vs. Dodgers at Petco Park in the Western Metal Supply Suites. Enter at 7th Avenue and "K" Street. Food and refreshment service begins at 6:15 pm. Game time is at 7:05 pm, 100 Park Boulevard, San Diego, CA 92101, (619) 795-5000. This event is for NSLNC competitors and coaches only.

#### **SATURDAY, SEPTEMBER 21**

3rd Annual National Sports Law Negotiation Competition. Conference rooms and classrooms levels 1-3 of the law school. Round 1, Sessions A and B, Round 2, Sessions A and B.

- **8:30 9:15 am** Judges First Round Briefing, Competitor Check-in and Intros (Competitor teams, coaches and advisors meet in room 325; Coffee, water, bagels and fruit available)
- **9:30 am 12:35 pm** Sessions A and B of Round 1 Negotiation (All conference rooms and classrooms except two rooms set aside for Judges and Competitor briefings)
- **12:35 1:30 pm** Lunch (Pizza, soda and water for Competitors in room 325; NSLNC staff will be available for questions)
- 12:45 1:30 pm Judges Second Round Briefing and Lunch
- 1:45 4:50 pm Sessions A and B of Round 2 Negotiation
- **5:05 6:05 pm** Competitor Certificate Presentation, Announcement of Final Four Teams (Light refreshments served on 8th Floor)
- **9:00 pm** Gaslamp Mixer at the Double Deuce (528 "F" Street San Diego, CA 92101, (619) 450-6522).

#### **SUNDAY, SEPTEMBER 22**

3rd Annual National Sports Law Negotiation Competition. Moot Court Room, room 219, level 2. Final Round, Sessions A and B.

9:00 – 9:30 am Judge's and Competitor Separate Briefings (Competitors meet in Room 216; continental breakfast and coffee available).

**9:30 am – 12:45 pm** Two Final Round Sessions (top four teams) and Announcement of Champion

12:45 - 1:00 pm Awards Ceremony and Photos

#### HISTORY OF THE NATIONAL SPORTS LAW NEGOTIATION COMPETITION

The NSLNC was created by sports and academic professionals with the needs and wants of the law student in mind as they enter and succeed in the legal world. The NSLNC's purpose is to give back to law students a great experience, competition, and place to meet like minds in the sports law world. Our mission is to provide the sports profession with a body of able and ready legal minds, through the negotiation and training of law students with the use of real-life issues affecting athletes, sports franchises, teams, like businesses and entities.

The competition focuses on current issues in the sports world each year and facilitates students, coaches and judges to negotiate and make decisions on these sports topics in an academic setting. The fact patterns allow students to focus on more than one area of sports law, including: contract negotiation, trading of players, salary demands, endorsement contracts, athlete and sports professionals family and personal issues, and intellectual property among others.

The NSLNC debuted in 2011 and was a huge success by any standards. The competition hosted a field of 20 teams with the Southwestern Law School team consisting of Jennifer Callen and Timothy Sutton coming out on top as the Champions, and the team of University of California, Hastings College of the Law team of Kathryn Miller and Billy Hileman coming in as the runner-up.

The 2012 NSLNC saw the competition field double to 40 teams. The champions came from Oklahoma City University School of Law. That team consisted of Jarin Giesler and Cameron Feil. The Southwestern Law School team of Daniel Dib and Cortni Joyner took second place.

It is our hope that you enjoy the yearly competition weekend, which includes a sports law conference, San Diego Padres game in four private suites, the competition, and of course meeting future lawyers, agents and current sports professionals and judicial officers from across this great Country and the World in America's finest city, San Diego, California.



Oklahoma City's Jarin Giesler and Cameron Feil

#### **NSLNC BOARD**

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#### SCHOOLS PARTICIPATING IN NSLNC 2013

Arizona State University Sandra Day O'Connor College of Law - Tempe, AZ Baylor University School of Law – Waco, TX California Western School of Law (2 teams) - San Diego, CA Chapman University School of Law (2 teams) – Orange, CA Cleveland-Marshall College of Law - Cleveland, OH Creighton University School of Law - Omaha, NE Florida A&M University College of Law (2 teams) - Tallahassee, FL Fordham University School of Law (2 teams) - New York, NY George Mason University School of Law - Arlington, VA Golden Gate University School of Law - San Francisco, CA Marguette University Law School - Milwaukee, WI Oklahoma City University School of Law - Oklahoma City, OK Pace University School of Law – White Plains, NY Pepperdine University School of Law - Malibu, CA Santa Clara University School of Law - Santa Clara, CA Southern Methodist University Dedman School of Law (2 teams) - Dallas, TX Southwestern Law School (2 teams) - Los Angeles, CA St. John's University School of Law (2 teams) – Queens, NY Texas Tech University School of Law - Lubbock, TX University of California Davis School of Law - Davis, CA University of California, Hastings College of the Law (2 teams) – San Francisco, CA University of California, Los Angeles "UCLA" School of Law (2 teams) - Los Angeles, CA University of Nevada, Las Vegas - William S. Boyd School of Law (2 teams) - Las Vegas, NV University of San Diego School of Law - San Diego, CA

Western State University College of Law - Fullerton, CA

Whittier Law School - Costa Mesa, CA

#### **NEGOTIATION TOPICS**

## Round One: Line Change (Chicago Blackhawks vs. WGN)

This round involves a negotiation of local television broadcast rights, internet rights, and mobile device rights between the Stanley Cup Champion Chicago Blackhawks of the National Hockey League ("NHL") and WGN, a local Chicago area television network. Each side will have to negotiate and find the best contract for their respective clients. This fact pattern is based on real life parties, but with detailed facts provided to each party. The competitors are an attorney and an executive for each side.

## Round Two: A Golden State Headache (Hunter Simon vs. USC)

The University of Southern California (USC) President and general counsel are meeting with former USC star linebacker Hunter Simon and his lawyer to negotiate a potential settlement of Simon's Workers' Compensation claim. Simon was forced to retire from football permanently after sustaining six concussions and, after consulting counsel, filed for workers' compensation in California. The claim was stayed pending the negotiations. Simon is seeking compensation for himself and for his family in order to protect them financially for his lost earning capacity and increased risk of an early death as a result of his concussions. Broader implications are also at play.

# Final Round: Feeling the Hornets' Sting (NRCE vs. SSBC)

Charlie Bateh - Sports Consultant

The Final Round involves a Title IX dispute between a school district and the local community over the construction of a new stadium and practice field for the baseball team. A group of local community members (the North Reading Citizens for Equality, or "NRCE") has attacked the North Reading school district after a school district committee (the Secondary Schools Building Committee, or "SSBC") made the decision to cut a proposed girls' softball stadium on the high school campus and replace it with a practice field for the boys' baseball team. This fact pattern is based on real life parties, but with detailed facts provided to each side. The competitors will be role-playing as the president of the NRCE, the chairperson of the SSBC, and their respective legal advisors.

#### **JUDGES**

We are honored to have the following distinguished professionals as the judges for the competition. On behalf of TJSL and all the participating schools, we thank you all for your time and commitment to the success of this event:

Gerald Blank – Private Practice

Eric Bruner – Private Practice

Leah Christensen – Assistant Dean & Professor, Thomas Jefferson School of Law

Robert Colosia – Soccer Agent & Private Practice

Frank V. Drummond – Kirby & McGuinn, APC

Andrew Flores – Private Practice

Renee N. Galente – Galente Ganci, APC

Eric Ganci – Galente Ganci, APC

Justin Heim – Napoli Bern Ripka Shkolnik, LLP

U = Banker's Hill Law Firm, APC

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                  - Manning & Kass, Ellrod, Ramirez, Trester, LLP
Gordon Walters - Epsten Grinnell & Howell, APC
Lenden Webb - Webb & Bordson, APC
Claire M. Zovko – Attorney, Educator, & Sports Business Consultant
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#### **FINAL ROUND JUDGES**

We are particularly pleased and honored to have these distinguished judges for the two Final Round Sessions of the competition:

**Thomas Guernsey** – Dean & President, Thomas Jefferson School of Law **Kenneth J. Vandevelde** – Professor of Law, Former Dean of Thomas Jefferson School of Law

Rodney Smith – Distinguished Professor of Law, Director of the Center for Sports Law and Policy at Thomas Jefferson School of Law

#### MISSION STATEMENT OF THE CENTER FOR SPORTS LAW AND POLICY

"To integrate Thomas Jefferson School of Law with, and prepare its students for employment in, the growing sports industry."

#### A 'THANK YOU'

We would like to thank the members of the Thomas Jefferson School of Law Sports Law Society, Alternative Dispute Resolution Society, and Sports Law Fellows for their help in organizing volunteers and ensuring a successful competition.

#### **CONFERENCE 2013 PANELIST PROFILES**



## **RODNEY K. SMITH, PROFESSOR OF LAW**

Rodney K. Smith is the inaugural director of Thomas Jefferson School of Law's Center for Sports Law & Policy. He is the former President of Southern Virginia University and co-author of three scholarly books, including one of the nation's leading casebooks on Sports Law. Professor Smith is also widely recognized for his scholarly articles in the sports law area.



## RANDY M. GROSSMAN, ESQ.

Randy M. Grossman is a member of the Board of Trustees and an Adjunct Professor of Law at Thomas Jefferson School of Law, where he has taught Sports Law since 2000 and also teaches Trial Practice. He is certified as a player agent by the Major League Baseball Players Association and represents former players as well, such as Hall of Famer Dave Winfield and 7-time All-Star Tim Raines. During the course of his career, he has

worked with players ranging from Hank Aaron to Willie Mays. As an NSLNC Board Member, Professor Grossman is responsible for bringing in speakers and judges for the Competition and Conference, along with other activities and oversight.



## LINDSAY DEMERY, J.D.

Lindsay Demery was a leader in sports during law school and has extended that into her career post-law school. While a student at Thomas Jefferson School of Law, she was an Athletics Compliance Graduate Intern with UC San Diego and reviewed and evaluated more than 600 student-athlete's eligibility qualifications. She also served as a research assistant and as the Vice-President of the Sports Law Society. A 2013 graduate, she assisted

with the Center for Sports Law and Policy White Paper: "Solving the Title IX Conundrum in an Equitable Manner: Starting Intercollegiate Women's Football."



## **ERIKA TORREZ, LAW STUDENT**

Erika Torrez is currently a law clerk at Geiger Law Office, P.C., and also a San Diego State University Compliance Intern where she researches NCAA violations. She was formerly a California State University, Long Beach Compliance Intern and also has worked for the Charlotte Bobcats in HR/Promotions. She will graduate from Thomas Jefferson School of Law in 2014 and is involved with the Center for Sports Law and Policy

and the Sports Law Society. She assisted with the Center for Sports Law and Policy White Paper: "Solving the Title IX Conundrum in an Equitable Manner: Starting Intercollegiate Women's Football."



## CLAIRE M. ZOVKO, ESQ.

Claire M. Zovko serves as of-counsel to the Michael L. Buckner Law Firm on issues relating to intercollegiate athletics and higher-education law. She is the founder of Sports Law Chat, which is a Twitter chat and blog dedicated to informed discussions on relevant topics of sports law. Additionally, she co-teaches the Olympic Games & the Law course at the

University of Miami School of Law. She has worked with the NBA's Seattle Supersonics/ Oklahoma City Thunder, the WNBA's Seattle Storm and the University of Miami athletics compliance office. She serves as a board member of Sports Leadership and runs the University of Miami School of Law intra-school baseball arbitration competition. She is an active member of the Sports Lawyers Association.



## BRANDON LEOPOLDUS, ESQ., MODERATOR

After completing a career as a minor league baseball umpire, Brandon Leopoldus worked in the front office of the Mountain Collegiate Baseball League as the Director of Baseball Operations, before attending Thomas Jefferson School of Law and working for Mandalay Sports. A 2010 law school graduate, he currently is an attorney in Los Angeles and practices in the areas of employment, product defect, entertainment and sports law.



## JOY L. DELMAN, PROFESSOR OF LAW

Professor Joy Delman has a varied background in civil litigation with an emphasis in medical malpractice. After graduation from law school, she was selected for a judicial clerkship in Pennsylvania. Upon completing her clerkship, she worked in a large Philadelphia firm where she specialized in medical malpractice litigation. Moving to San Diego, she joined the litigation department of the city's largest law firm. Since joining the

faculty of Thomas Jefferson School of Law, she has served as faculty advisor to a number of organizations, including Law Review and the Society of Law and Medicine. She has been listed in Who's Who in American Women. Her recent scholarship has been in the area of concussion litigation.



## BEN COUGHLAN, ESQ.

Ben Coughlan is a trial attorney at Gomez lagmin Trial Attorneys, devoted entirely to representing individuals who have suffered catastrophic personal injuries. In 2013, he was named one of the Top 10 Personal Injury Attorneys in San Diego by the San Diego Daily Transcript. Previously, he interned for the San Diego Padres in their legal department. He earned his J.D. from the University of San Diego School of Law. Before pursuing

a career in law, he spent four years in the media relations department of the San Diego Padres, focusing on team publications, player and team public relations, and media relationships.



## RON MIX, ESQ.

Ron Mix is a former professional football player with the San Diego Chargers and Oakland Raiders. He was inducted into the Pro Football Hall of Fame in 1979. His law practice is focused on representing retired athletes in claims for workers' compensation benefits. As an advocate for increased pension and health benefits, he has served as past President of the Pro Football Hall of Fame Players Association and the NFLPA

Retired Players Section. He was one of six retired players appointed by Roger Goodell, the Commissioner of the NFL, to assist in determining how the \$620 Million Dollar Legacy Fund would be distributed to retired players. In the Class Action litigation filed by retired NFL players against the NFL and NFL Films for alleged image rights violations, he was

appointed by the Federal Court, along with Jim Brown and five others, to serve on the Board of Directors of the three legal entities that will determine how the proposed \$50 Million Dollar settlement will be monitored for retired player benefits.

#### REY HERNANDEZ, ESQ.

Rey Hernandez is the former head football coach at La Jolla High School. A leader in the San Diego community, he is currently a lawyer and well versed in football and the effects of injuries on players.



## JAMES PATERSON, ESQ.

James Paterson is a Senior Associate with Anzarut & Holm, a corporate law firm based in Melbourne, Australia, specializing in capital raising issues and business acquisitions and divestments. He is admitted to practice law in Australia and the United States. His sports law practice includes advising on corporate governance issues as well as corporate sponsorships, including contracts relating to the Australian Football

League, the National Rugby League and motor sport events. He is the Co-Chair of the Law Institute of Victoria's Sports Law Committee, as well as acting as a Director for Water Polo Victoria and as the honorary solicitor to the Victorian Amateur Football Association, the largest amateur Australian rules football league in Australia. He completed a Masters in Commercial Law at the University of Melbourne, specializing in sports law. He has published articles in a variety of journals in both Australia and the United States,.



## JEREMY M. EVANS, ESQ., MODERATOR

Jeremy M. Evans is licensed to practice law before all courts in the State of California and the United States District Court for the Southern District of California. He is the Managing Attorney and Owner of California Sports Lawyer, representing sports, entertainment and business professionals. Previously, he worked as a graduate law clerk with the Superior Court of California, County of San Diego. He was elected to the New Lawyer's

Division Board of Directors for the San Diego County Bar Association for the 2013-2015 term, and is the Vice-President of the Alumni Association of Thomas Jefferson School of Law Board of Directors for the 2013-2014 term. As the NSLNC Director, he oversees the competition, its mission and overall delivery of an excellent Competition and Conference.





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