

Sara Denton

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Afternoon Schedule for Timekeepers

A3 (left)
B16 (right)

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 - 2:30 p.m.

Actual: start: 1:45 pm end: 2:30

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

Caucus @
2:18 - 2:23
5 min warnin @
2:25 pm

2. Preparation for self-analysis: Scheduled: 2:30 - 2:40 p.m.

Actual: start: 2:30 end: 2:40

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 - 3:00 p.m.

1st Team: 2:40 - 2:50 p.m.

2nd Team: 2:50 - 3:00 p.m.

Actual:
A 1st Team start: 2:40 end: 2:50
B 2nd Team start: 2:51 end: 3:01

Two successive 10-minute self-analyses. **"A" teams will go first**

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 - 3:10 p.m.

Actual: start: ~~3:00~~ 3:01 end: 3:05

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 - 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: 3:27 end: 4:10 (ended early)

Caucus @
3:43 - 3:48
5 min warning
@ 4:07 PM

A₁₀ (left)
B₉ (right)

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:10 end: 4:20

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:
A 1st Team start: 4:20 end: 4:30
B 2nd Team start: 4:31 end: 4:41

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:41 end: 4:43

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

S. Ferguson

Am: 227

Afternoon Schedule for Timekeepers

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 – 2:30 p.m.

B17
A2

Actual: start: ~~1:45~~ ^{1:57} end: 2:38pm.

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 – 2:40 p.m.

Actual: start: 2:38 end: 2:47pm

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 – 3:00 p.m.

1st Team: 2:40 – 2:50 p.m.

2nd Team: 2:50 – 3:00 p.m.

Actual:

A-2 1st Team start: 2:47 end: 2:54

B-17 2nd Team start: 2:55 end: 3:06pm

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 – 3:10 p.m.

Actual: start: 3:06 end: 3:11pm

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 – 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

S. Ferguson

Am: 227

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: 3:26 end: 4:11pm

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:12 end: 4:21

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

B-8 USA
A-11 - Hunter
Simon

Actual:

A-11 1st Team start: 4:21 end: 4:31pm

B-8 2nd Team start: 4:33 end: 4:43pm

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:41 end: 4:50pm.

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Afternoon Schedule for Timekeepers

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

in break
55-2:00

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 - 2:30 p.m. 2:27

Actual: start: 1:42 end: 2:27 - 2:22 5 min

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 - 2:40 p.m.

Actual: start: 2:27 end: 2:37 2:37

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 - 3:00 p.m.

1st Team: 2:40 - 2:50 p.m.

2nd Team: 2:50 - 3:00 p.m.

Actual:

1st Team start: 2:38 end: 2:50 2:42 + 2

2nd Team start: 2:51 end: 3:03 3:03

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 - 3:10 p.m.

Actual: start: 3:00 end: 3:12

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: *Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.*

5. Judges' Comments to teams: Scheduled 3:10 - 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. **Negotiation Round 2, Session 2B:** Scheduled: 3:25 – 4:10 p.m.

4:15

Actual: start: 3:30 end: 4:15

4:00 5 min

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. **Preparation for self-analysis:** Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:16 end: 4:26

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. **Self Analysis:** Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:

1st Team start: 4:26 end: 4:36

2nd Team start: 4:37 end: 4:46

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. **Judges complete forms:** Scheduled: 4:40 – 4:50 p.m.

Actual: start: _____ end: _____

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. **Judges' Comments to teams:** Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Afternoon Schedule for Timekeepers

* 5 min?
* clock in front
* #caucus after 5

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 – 2:30 p.m.

Actual: start: 1:45 end: 2:30 2:25

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 – 2:40 p.m.

Actual: start: 2:30 end: 2:40

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 – 3:00 p.m.

1st Team: 2:40 – 2:50 p.m.

2nd Team: 2:50 – 3:00 p.m.

Actual:
1st Team start: 2:40 end: 2:50^{:15}
2nd Team start: 2:51 end: 3:01

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 – 3:10 p.m.

Actual: start: 3:01 end: 3:11

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 – 3:20 p.m.

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Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: 3:26 end: 4:11 4:06

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:11 end: 4:21

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:
1st Team start: 4:21:15 end: 4:31:15
2nd Team start: 4:31 end: 4:41

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:40 end: 4:50

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

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5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Afternoon Schedule for Timekeepers**Timekeeper Check-In:** Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)**Timekeeper Duties Start:** Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)**1. Negotiation Round 2, Session 2A:** Scheduled: 1:45 - 2:30 p.m.5 min. warning
@ 2:25A9 - Simon +
Coeck
B-10 USCActual: start: 1:45 end: 2:29:16

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 - 2:40 p.m.Actual: start: 2:30 end: 2:40

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 - 3:00 p.m.1st Team: 2:40 - 2:50 p.m.2nd Team: 2:50 - 3:00 p.m.

Actual:

1st Team start: 2:40 end: 2:502nd Team start: 2:50 end: 3:00Two successive 10-minute self-analyses. "A" teams will go first**Self Analysis Questions:**

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 - 3:10 p.m.Actual: start: 3:00 end: 3:10

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room ~~320~~ 321**5. Judges' Comments to teams:** Scheduled 3:10 - 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

15 min warning
@ 3:55

Actual: start: 3:25 end: 4:07

5 min warning
@ 4:05

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:07 end: 4:17

B-7 caucus 3:37
3:42

A12 caucus 3:55

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

4:00

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:

1st Team start: 4:17 end: 4:23

2nd Team start: 4:24 end: 4:33

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:34 end: 4:44

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room ~~320~~ 331

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Afternoon Schedule for Timekeepers

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 – 2:30 p.m.

Actual: start: 1:46 end: 2:31

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 – 2:40 p.m.

Actual: start: 2:32 end: 2:42

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 – 3:00 p.m.

1st Team: 2:40 – 2:50 p.m.

2nd Team: 2:50 – 3:00 p.m.

Actual:

1st Team start: 2:42 end: 2:51 (A) Hunter

2nd Team start: 2:52 end: 3:02 (B) USC

Two successive 10-minute self-analyses. **"A" teams will go first**

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 – 3:10 p.m.

Actual: start: 3:02 end: 3:08

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 – 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: 3:25pm end: 4:09

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:10 end: 4:20

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:

1st Team start: 4:21 end: 4:31

2nd Team start: 4:32 end: 4:42

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:42 end: 4:47

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Afternoon Schedule for Timekeepers

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 – 2:30 p.m.

Actual: start: 1:50 end: 2:33

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 – 2:40 p.m.

Actual: start: 2:34 end: 2:44

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 – 3:00 p.m.

1st Team: 2:40 – 2:50 p.m.

2nd Team: 2:50 – 3:00 p.m.

Actual:

1st Team start: 2:45 end: 2:53

2nd Team start: 2:54 end: 3:04

Two successive 10-minute self-analyses. "A" teams will go first (B teams went 1st because A's went 1st in Round 1)

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 – 3:10 p.m.

Actual: start: 3:05 end: 3:06

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 – 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: ~~3:25~~^{3:29} end: 4:13

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:13 end: 4:23

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

1st Team: 4:20 – 4:30 p.m.

2nd Team: 4:30 – 4:40 p.m.

Actual:

1st Team start: 4:21 end: 4:31

2nd Team start: 4:32 end: 4:42

Two successive 10-minute self-analyses. "A" teams will go first B went 1st because A went 1st in this room during Round!

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:43 end: _____

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

Kale Sapoaga

Afternoon Schedule for Timekeepers

Timekeeper Check-In: Scheduled: 1:15 - 1:40 p.m. Hospitality suite (Room 323)

Timekeeper Duties Start: Scheduled 1:45 p.m. (Time Keepers pick up materials, ask any last-minute questions, and go to rooms)

1. Negotiation Round 2, Session 2A: Scheduled: 1:45 - 2:30 p.m.

Actual: start: 1:44 end: 2:28

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 2:30 - 2:40 p.m.

Actual: start: 2:29 end: 2:39

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 2:40 - 3:00 p.m.

A 1st Team: 2:40 - 2:50 p.m.
B/C 2nd Team: 2:50 - 3:00 p.m.

Actual:
1st Team start: 2:39 end: 2:48
2nd Team start: 2:48 end: 2:55

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 3:00 - 3:10 p.m.

Actual: start: 2:55 end: 2:58

(Judges complete Evaluation Criteria Forms including feedback & comments)

Note: Judge's Evaluation Forms should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 3:10 - 3:20 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.

1. Negotiation Round 2, Session 2B: Scheduled: 3:25 – 4:10 p.m.

Actual: start: 3:20 end: 4:04

Each side may ask for one 5-minute break during this 45-minute period, and any such break will not extend the time.

2. Preparation for self-analysis: Scheduled: 4:10 – 4:20 p.m.

Actual: start: 4:04 end: 4:14

(Judges begin filling out Evaluation Criteria Forms and Feedback and Comment Sheets)

3. Self Analysis: Scheduled: 4:20 – 4:40 p.m.

A18 1st Team: 4:20 – 4:30 p.m.

B1 2nd Team: 4:30 – 4:40 p.m.

Actual:
1st Team start: 4:15 end: 4:25
2nd Team start: 4:26 end: 4:36

Two successive 10-minute self-analyses. "A" teams will go first

Self Analysis Questions:

- (1). *What was your strategy and how well did it work in light of the results?*
- (2). *If you had the same negotiation to do again tomorrow, what would you do the same and what would you differently?*

4. Judges complete forms: Scheduled: 4:40 – 4:50 p.m.

Actual: start: 4:36 end: 4:41

(Judges complete Evaluation Criteria Forms, including Feedback, Comments, & Ranking Sheets)

Note: Judge's Evaluation Forms & Ranking Sheets should be collected before the teams are called in for the next step: judge's comments. Return to Room 320.

5. Judges' Comments to teams: Scheduled 4:50 - 5:00 p.m.

Judges comment on first negotiation to both teams at the same time. Judges should tell each negotiator/team what they did well and on what they need to improve.